

Quote by Nilaya Varma, Group CEO & Co-Founder, Primus Partners

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The Indian Patent Office's decision to revoke Novartis' patent on its blockbuster cardiac drug, Vymada, is set to reshape the country's ₹550 crore market for the therapy.

The move opens the floodgates for generic competition, likely slashing prices by over 70 per cent and significantly improving access for India's vast cardiovascular patient base.

Vymada, considered among the most important cardiology drugs globally, commands 2.4 per cent of India's ₹23,000 crore cardiac drug segment.

"Vymada holds a significant presence in India, with sales of around ₹550 crore," said Group CEO and cofounder, Primus Partners, Nilava Varma.

The Patent Office, in its ruling, said Novartis' patent lacked novelty and technical advancement, noting that the company had failed to show enhanced therapeutic efficacy or comparative benefits of its supramolecular complex over prior disclosures.

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